

Brighton & Hove Albion Holdings Limited

Consolidated P&L Account Year Ending 30th June

| | 2013 | 2012 |
|---|--------------|--------------|
| Ticketing | 8,707,788 | 7,868,722 |
| Football League & central distributions | 4,790,713 | 5,694,728 |
| Commercial sponsorship/advertising | 4,204,166 | 3,941,071 |
| Retail | 1,369,429 | 2,020,631 |
| Media | 672,548 | 551,462 |
| Catering Income | 1,775,086 | 1,251,906 |
| Loan players | 318,490 | 103,388 |
| Operations & transport | 789,613 | 404,421 |
| Academy grant | 523,096 | 194,400 |
| Young seagulls | 52,640 | 34,716 |
| Other income | 157,931 | 127,109 |
| Women & girls | 27,685 | 0 |
| Total Turnover | 23,389,185 | 22,192,554 |
| Other operating income | 149,671 | 40,000 |
| Wages & salaries | (18,926,659) | (13,227,093) |
| Social security costs | (2,056,869) | (1,359,685) |
| Other pension costs | (80,011) | (95,315) |
| Administrative & operational costs | (17,777,734) | (16,870,410) |
| Total Administrative expenses | (38,841,273) | (31,552,503) |
| Operating Loss | (15,302,417) | (9,319,949) |
| Net Interest | 7,839 | (6,349) |
| Tax loss | 15,716 | 211,192 |
| Loss for the financial year | (15,278,862) | (9,115,106) |